

Revised Timeline for the Pilots (changes in bold italics)

8:30 Start

8:30 – 9:15: Introduction

- 2 minutes for Welcome and Logistics
- 10 minutes for Draw the Penny exercise***
- 2 minutes for the Who is SFA slide
- 4 minutes for the SFA Standards and Agreements discussion
- 2 minutes for the PBO on the Front Lines discussion
- 2 minutes for the SFA Traditions discussion
- 2 minutes for the What is Front 2 Back discussion
- 1 minute for the What will we learn slide***
- 2 minutes for the Agenda overview
- 8 minutes for the Mission/Alignment Activity
- 5 minutes for introductions
- 4 minutes for the debrief of the exercise

9:15- 9:30: Break

9:30-10:00: Drawing and debrief

- 2 minutes for the Three Moments of Truth reminder
- 13 minutes for the drawing activity
- 10 minutes for the debrief
- 5 minutes to introduce the following three activities and their purpose

10:00-10:45 Student's Life game

- 10 minutes to get situated
- roughly 35 minutes to play

10:45– 11:00 15 minute break at the end of the game (or more if you play fast)

11:00-11:30 Game debrief

- 2 minute intro to game debrief
- 10 minutes to discuss Apply
- 10 minutes to discuss Receive
- 10 minutes to discuss Repay

11:30 – 11:40 Fun Facts Activity

11:40 - 12:00 Player Overviews and Player Card setup

- Program overview***
- Player overview***
- Financial Aid Concepts overview***
- Introduction to the player cards***

12:00 – 12:10 Get lunch

this time is to be used to go through the line for food, get drinks, get situated at tables etc.

12:10 – 12:50 Lunch and Player Card Activity

While the participants are eating, they will be creating a process diagram with cards. The process diagram consists of the student financial aid process, and how the other players in the industry support the student with various functions.

12:50 – 1:00 Break

Allows the participants to clean up

1:00-1:20 Debrief of Player Card Activity

- Roughly three minutes per process flow*
- 2 minutes for the lifecycle slide*

1:20 –1:45 Skip's Activity

1:45 – 2:00 15 minute break

2:00 – 2:45 Support of SFA

10 minutes for the Tinker Toy Activity

10 minutes for SFA organization

~~10 minutes for the football analogy activity~~

3 minutes for the morph to org chart presentation

15 minutes for Where do I fit? activity

(15 minutes for the This is SFA video) not available for the pilot

2:45 – 3:00 Modernization and Transformation

15 minutes for Mod and Trans

(5 minutes for the video) not available for pilot

3:00 – 3:30 Measurements

10 minutes for the Tennis Ball activity

20 minutes for the measurement presentation

3:30-3:45 15 Minute Break

3:45 –4:15 Measurement Activities

10 minutes for worksheet 1

10 minutes for worksheet 2

10 What about me activity

4:15-4:30 Wrap Up

Review of the course (what have we learned?)

2nd half of the Penny Activity

Evals

8:30 Start

8:30 - 10:00: Introduction

- 4 minutes for Welcome and Logistics
- 10 minutes for Introductory Ice Breaker
- 5 minutes for the Who is SFA slide
- 8 minutes for the SFA Standards and Agreements discussion
- 8 minutes for the PBO on the Front Lines discussion
- 8 minutes for the SFA Traditions discussion
- 4 minutes for the What is Front 2 Back discussion
- 2 minutes for the Agenda overview
- 15 minutes for the Mission/Alignment Activity
- 15 minutes for introductions
- 5 minutes for the debrief of the exercise

10:00- 10:10: Break

10:10-10:30: Drawing and debrief

- 2 minutes for the Three Moments of Truth reminder
- 12 minutes for the drawing activity
- 6 minutes for the debrief

10:30-11:15 Student's Life game

- 10 minutes to get situated
- roughly 35 minutes to play

11:15 – 11:30 15 minute break at the end of the game (or more if you play fast)

11:30-12:00 Game debrief

- 2 minute intro to game debrief
- 10 minutes to discuss Apply
- 10 minutes to discuss Receive
- 10 minutes to discuss Repay

12:00 – 1:00 Player Cards over lunch

- Sort the player cards against the student's model

1:00 – 2:15 Skip Pou activity and debrief

- 10 minutes to debrief the player cards
- 25 minutes for the Players activity
- 25 minutes to debrief
- 10 minutes for packages and programs

2:15 – 2:30 Break

2:30 – 3:30 Support of SFA

- 15 minutes for SFA organization
- 10 minutes for the football analogy activity
- 3 minutes for the morph to org chart presentation
- 15 minutes for Where do I fit activity
- 15 minutes for the This is SFA video

3:30 – 3:45 Introduction to Modernization

- 8 minutes for intro to modernization and transformation
- 7 minutes for the Face of Modernization Video

3:45 – 4:00 Break

4:00 – 5:15 Measurement

- 25 minutes of presentation on measurements, process, mission, benchmarks
- 15 minutes for part one Performance Plan activity
- 15 minutes for part two of the Performance Plan activity

10 minutes for the What about Me? Activity
10 minutes for the Tennis Ball activity

5:15 – 5:30 Wrap Up

3 minutes for Final Review
Evaluations
5 minutes for the Penny Activity
Graduation